

Message Text

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PAGE 01 LIMA 03686 052226Z

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W

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FM AMEMBASSY LIMA

TO SECSTATE WASHDC 4688

UNCLAS LIMA 3686

FOR: FRED CROSLEY,. USDOC/SIPS

EO 11652: NA

TAGS: BEXP, ENRG, PE

SUBJECT: COMMERCIAL PROGRAM: TECHNICAL SALES SEMINAR ON
ELECTRIC POWER, TRANSMISSION AND DISTRIBUTION

1. UPON RETURN TO PERU, COMATT DISCUSSED PROPOSED
TECHNICAL SALES SEMINAR ON ELECTRIC ENERGY SYSTEMS WITH
PRESIDENT AZI WOLFENSON AND OTHER TOP ELECTROPERU OFFICIALS.
THEIR INITIAL REACTION VERY ENTHUSIASTIC AND THEY OFFERED
THEIR FULL SUPPORT IN MAKING THIS EVENT A SUCCESS.
PROPOSED TIMING FIRST WEEK IN SEPTEMBER PRESENTS NO RPR
NO PROBLEM AND DOES NOT CONFLICT WITH ANY OTHER SEHEDULED
ACTIVITIES IN PERU.

2. ELECTROPERU SUGGESTS SEMINAR LAST FOUR DAYS. WOULD
OPEN AND CLOSE WITH PELENARY SESSIONS. PARTICIPANTS
WOULD BREAK INTO THREE WORKING GROUPS TO HEAR FORMAL
PRESENTATIONS FOLLOWED BY WORKSHOPS ON SPECIFIC PERUVIAN
ELECTRIC ENERGY PROBLEMS. ENVISAGE TOTAL
OF 60 PERUVIAN PARTICIPANTS, ALL INDIVIDUALLY SELECTED BY
THE TOP MANAGEMENT OF ELECTROPERU, ELECTROLIMA, AND
THE FEW REMAINING REGIONAL SUPPLIERS. MOST WILL BE
ELECTRICAL ENGINEERS BUT WILL ALSO INCLUDE LABOR LEADERS.
WOLFENSON WILL ASSIGN ONE OF HIS SENIOR AIDES TO CHAIR
SEMINAR. ELECTROPERU WOULD LIKE TO SEE MINIMUM OF TEN
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PAGE 02 LIMA 03686 052226Z

US SPECIALISTS. WHILE THEY WILL SPEAK ON DIFFERENT
SUBJECT, THESE WILL BE GROUPED INTO THREE GENERAL
THEMES TO BE MUTUALLY DETERMINED. ELECTROPERU SUGGESTS:
A) HYDRO-TURBINES; B) RURAL ELECTRIFICATION, AND;
C) COAL HANDLING. ON FIFTH DAY ELECTROLIMA INVITES US
PARTICIPANTS TO ALL-DAY TRIP TO HUINCO HYDROELECTRIC
COMPLEX IN CHOSICA AREA WHICH WILL INCLUDE LUNCH.

SEMINAR WILL BE HELD AT PETROPERU HEADQUARTERS WHICH BOASTS LARGE MODERN AUDITORIUM WITH FACILITIES FOR SIMULTANEOUS INTERPRETING, CONFERENCE ROOMS AND OFFICE SPACE.

4. MEETING SCHEDULED WITH COMATT NEXT WEEK TO DISCUSS SEMINAR AGENDA IN GRREATER DETAIL. WILL REPORT.

5. LIST OF MAJOR PROJECTS IN ENERGY AREA SUBJECT OF SEPTTEL.

6. POST WOULD BE INTERESTED IN KNOWING WHAT SUCCESS COMMERCE DEPARTMENT IS HAVING IN GETTING FIRM COMMITMENTS TO PARTICIPATE FROM US COMPANIES THAT WERE REPRESENTED AT APRIL 21 MEETING HOSTED BY STRAUS LEON. PLEASE POUCH LITERATURE AS RECEIVED IN WASHINGTON.
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